

# LA PRENSA LA TINGUAL MEDIA

2025 Media Kit



## **MISSION STATEMENT:**

To inform, educate, and uplift through responsible journalism and community outreach. To bring the Hispanic and non-Hispanic communities of the Mid-South together.

## **NEWS COVERAGE:**

La Prensa Latina's local, regional, national, and international news coverage is sourced from local reporting staff, agencies, as well as local and national partnerships and contributors.

### **ENTERTAINMENT:**

We put the latest celebrity events and Hollywood blockbusters within your reach in every issue.

## **SPORTS:**

We follow your favorite teams! You will find local coverage of the Grizzlies and University of Memphis as well as the latest from the national and international leagues.

## **COMMUNITY:**

We are dedicated to our community. We partner with local and national organizations and non-profits to provide information and services throughout the Mid-South.

385,000 Latinos Currently Live in the Mid-South!\*

# **Breakdown of Hispanic Heritage in the Mid-South Market:**

- 60% Mexico and Central America (Guatemala, Salvador, Costa Rica, Honduras, Nicaragua, Panama)
- 14% Venezuela and Colombia
- 13% Cuba, Puerto Rico and Dominican Republic
- 13% Spain and South America (Argentina, Chile, Ecuador, Peru, Uruguay, Paraguay and Brazil) The total US Hispanic

<sup>\*</sup> Sources: U.S. Department of Commerce, U.S. Census Bureau & American Community Survey, NPR, University of Georgia's "Multicultural Economy Report", Advertising Age, University of Memphis, Rhodes College, and Latino Memphis.



# La Prensa Latina Media Offers the Following **Services in Spanish and English:**

- Translation Services
- Graphic Design & Layout
- Video Production
- Complete Consulting for Clients Looking to Increase Market Presence in the local Hispanic and Non-Hispanic Market
- Numerous Recruiting Programs
- Complete Media Services Including:
  - Digital Media
  - Outdoor/Billboard
  - Transit/Bus Media
  - Television, Radio, Social Media
  - Print Media

# **Partners, Friends, and Clients:**









































# **HISPANIC SUPERPOWER IN TENNESSEE**

- Serves the growing Hispanic population in the South which grew faster than any other U.S. region, increasing by 26% from 2010-2019.
- Tennessee's Hispanic population will be the 12th fastest growing over the next five years.
- Reaches a Hispanic population that is larger than 89% of all markets in the U.S.
- By 2024 Tennessee's Hispanic buying power is expected to be 13.4 billion dollars.
- 10 Fortune 500 companies are headquartered in Tennessee including FedEx, AutoZone, and International Paper.

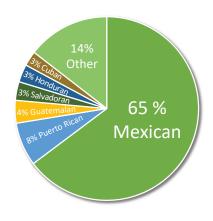
# **HISPANIC**

HOUSEHOLDS **103,460** 

POPULATION **411,517** 

POPULATION DENSITY 6%

# **HISPANIC ORIGIN**



# **HISPANIC**

HOUSEHOLD SIZE

3.9

2.6

MEDIAN AGE

25.3

MEDIAN AGE

**TOTAL MARKET** 

38.5

<sup>\*</sup> Sources: 2022 Claritas | Multicultural Economy 2019 | Fortune 500 | Pew Research | 2022 Nielsen Universe Estimates



# The Hispanic Community is the Fastest Growing Minority in Tennessee

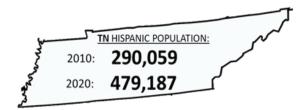


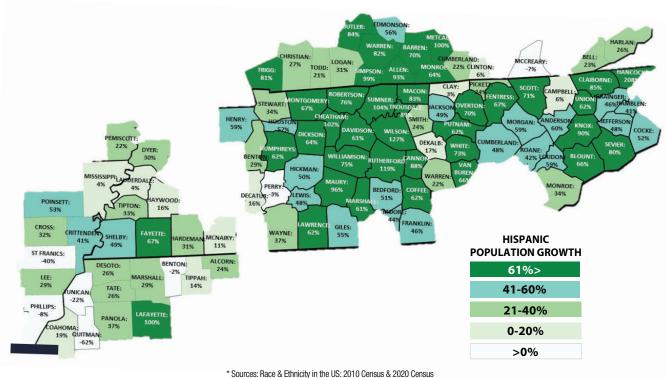
# **Memphis Metro Area Includes:**

- Memphis
- Arlington
- Bartlett
- Collierville
- Cordova
- Germantown
- Horn Lake
- Lakeland
- Millington
- Olive Branch
- Southaven
- West Memphis

The total population of Tennessee increased by 9%, but the number of people of **Hispanic origin** increased by 65%.









# FACTS

The total U.S. population is estimated at **332 million** 

Four out of five Latinos are U.S. citizens. As of 2019, **80%** of Latinos living in the U.S. are citizens.

The number of Latinos enrolled in college in the U.S. increased from 2010 to 2019, from 2.9 million to **3.6 million**.

The U.S.
Hispanic
population is
estimated at
62.1 million.

The projected
Hispanic population
of the United States
by 2060 will be
128 million.

(An increase of 55%)

20% of the total U.S. population is Hispanic.

(as of September, 2021)

The Hispanic population in the Memphis Metro is estimated to be aproximately **125,000**.

The U.S. Hispanic population has grown 29% in the last decade, from 50.5 million in 2010 to **62.1 million** in 2020. Hispanics accounted for **51%** of the entire U.S. population growth during that period.

# \$1.5 trillion

The value of the Hispanic market. (largest ethnic market in the United States)

\* Sources: U.S. Department of Commerce, U.S. Census Bureau & American Community Survey, NPR, University of Georgia's "Multicultural Economy Report", Advertising Age, University of Memphis, Rhodes College, and Latino Memphis.



# **FACTS** MORE

# **Industries With The Largest Share Of Hispanic Workers** 27.3% Construction 23.1% Agriculture, forestry, fishing, and hunting 22.3% Leisure and hospitality 19.0% Other services 18.6% Mining, quarrying, and oil and gas extraction 17.2% **Transportation and utilities** 16.4% Wholesale and retail trade 16.1% Total, all industries 16.0% **Professional and business services** 15.8% Manufacturing 11.5% **Education and health services** 11.4% **Public administration** 11.3% **Financial activities** 10.5% Information

# \$17 Billion

The Amount Latino Households Spend Annually on Household Furnishings and Equipment

# \$9.4 Billion

2018 U.S. media ad spending by Hispanics (Up 2.6% from 2017)

# Some of Latino Print Media's Largest Spenders:

- Target
- Kohls
- Ashley Furniture
- CVS Health
- Walgreens
- Proctor & Gamble
- Dish Network
- AT&T
- Comcast
- Walmart
- Toyota
- Ford
- McDonalds
- Anheuser Busch
- Coors Brewing

- Mars Candy
- Volkswagen
- Toyota
- Honda
- General Motors
- Nissan
- Kia
- Hyundai
- Verizon
- Coca- Cola
- Expedia
- Allstate
- Heineken
- PayPal
- Pepsi

- Yum Brands
- Kellogg's
- State Farm
- Walt Disney
- Domino's Pizza Home Depot
- Lowes
- Wendy's
- Fiat
- Chevrolet
- Johnson & Johnson
- Univision
- L'Oreal
- Nestle

<sup>\*</sup> Sources: U.S. Department of Commerce, U.S. Census Bureau & American Community Survey, NPR, University of Georgia's "Multioultural Economy Report", Advertising Age, University of Memphis, Rhodes College, and Latino Memphis.

# Artwork and Space Policies

#### **Acceptable Ad Forms:**

We accept ads primarily through e-mail and cloud services. We will also accept CD/DVDs via mail or courier. If your ad is production-ready, please send it in PDF format with all type converted to outlines. If we will be making any changes to your ad, including adding Spanish translation, it must be sent in Illustrator or InDesign format with all fonts/graphics included as separate files. We cannot accept Publisher, PowerPoint, Freehand or Quark XPress files.

#### **Mechanical Specs:**

Ads should be submitted with raster elements no lower than 300 dpi. We have an external trim so bleeds are not necessary, although we do recommend a live area equal to the ad size minus 1/4". Ads submitted that do not conform with the printed size specifications will be reduced, enlarged, or floated at the discretion of the Publisher. We make no guarantee for the reproduction quality of non-conforming artwork. Publisher strongly discourages the use of reverse ads with small type. Best results achieved on reverses using a maximum 70 line screen and 10 pt. type or larger.

# Ads for La Prensa Latina should be e-mailed to your marketing representitive.

Please send files via cloud services such as DropBox, Google Drive, Microsoft OneDrive, or Apple iCloud. Smaller files can also be e-mailed. We allow up to 20MB e-mail attachments although your mail server may have different restrictions.

# Ad/Artwork Usage:

Ads/graphics created by La Prensa Latina may only be used or published by La Prensa Latina. The rights to publish or post our ads/graphics in other publications/platforms can be purchased for an additional fee. Please contact your account executive for details.

#### **Submissions, Revisions, Cancellations:**

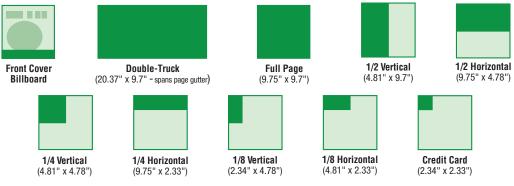
Ad submissions, revisions, or cancellations must be received no later than 12:00 noon Tuesday on the week of publication.

# PRINT ADVERTISING RATES & SPECS

(901) 441-6216 • www.laprensalatina.com

All rates are net per weekly insertion. Rates are black & white. Add \$150 per ad for full color.

Ad Size	Open Rate	Classified	
*Front Cover Billboard (9.75" x 1.25")	\$ <b>525</b>	N/A	
*Double-Truck (20.37" x 9.7")	\$1,55 <b>0</b>	N/A	
Full-Page (9.75" x 9.7")	\$ <b>7</b> 95	\$510	
Half V (4.81" x 9.7")	\$545	\$335	
Half H (9.75" x 4.78")	\$545	\$335	
Quarter V (4.81" x 4.78")	\$385	\$265	
Quarter H (9.75" x 2.33)	\$385	\$265	
Eighth V (2.34" x 4.78")	\$325	<sup>\$</sup> 230	
Eighth H (4.81" x 2.33")	\$325	\$230	
Credit Card (2.34" x 2.33")	\$250	<sup>\$</sup> 185	
Inserts	\$115 per 1,000 (must be received 14 days in advance)		







#### Keep It Short

Media consumers tend to have short attention spans. Always keep your video to 30 seconds or less if possible. Certain ad spaces are only available for videos that are 15 seconds or less. A personal hook, some intrigue or humor, and a clear call to action is a good starting formula for effective social media marketing.

#### **Demographic Targeting**

Don't forget that in paid campaigns you can select from many demographics when selecting your audience. If you are selling guitars, you can target users that have expressed an interest in music. If you are providing tutoring services, you can target the age group appropriate for the parents of your potential students. Make your advertising dollars as effective as possible by getting your message to the right people!

#### **Always use a Call-to-Action**

People are more likely to engage if you tell them what to do, then make it easy for them to do it. A call-to-action gives your viewers an easy way to follow through. Whether you want them to click a button for more information, complete a form, or watch a video, adding this action will dramatically increase the effectiveness of your campaign. Remember, social advertising is all about engagement.

#### **Include your website**

Always link to your website! It is important to make contact as effortless as possible. Always include a link to your website or landing page with each campaign. Even if you have a dedicated call-to-action, adding a link to your website is a good idea in most circumstances.

#### **Tagging and Hashtags**

Tagging in Facebook posts is an easy way to spread your message further. When you tag a page or person in your post, they are sent a notification and can then share your post with one click. Tagging is the easiest way to expand your reach and should always be used if circumstances

Hashtags are an important aspect of using social media. They help more people find your business and related information. Be sure to include hashtags to help your posts be seen.





# **DIGITAL ADVERTISING RATES & SPECS**

(901) 441-6216 • www.laprensalatina.com

# **Facebook & Instagram Digital Campaigns**

We reccomend 7-day campaigns.

Plan	Approximate Impressions*	Audience Language	Net Plan Cost
Gold 150,000	English	\$1,525	
Gold	130,000	Spanish	\$1,800
110.0	110,000	English	\$1,275
Silver	110,000	Spanish	\$1,600

Our standard production fee for a 15 to 30 second video is \$350. This includes stock images and footage. Talent fees will be charged separately. Custom video production services are available upon request.

# **Facebook & Instagram Posts (Organic)**

Prices quoted for each combination posting to Facebook and Instagram.

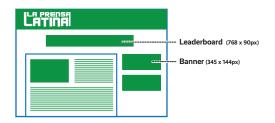
Plan	Facebook Followers	Instagram Followers	Net Cost	
8x post package	8,800+	3,000+	\$480	
15x post package	8,800+	3,000+	\$750	

Client to provide content. Production services available if needed for our standard fee.

# **Advertising on laprensalatina.com**

Prices quoted are net per 30-day campaign. Campaign lengths can be customized.

Website (www.laprensalatina.com):	Net per month
Leaderboard (768 x 90px - active rotation on each page)	\$1,500
Banner (345 x 144px - active rotation on each page)	\$1,000



250,000

The average visits per month at **www.laprensalatina.com** based on the 2021 calendar year.

<sup>\*</sup> Impressions may fluctuate



# **2025 EDITORIAL CALENDAR**

#### **JANUARY:**

01/05 Elvis' 90th Birthday Celebration 2025

01/12 2024 Mid-South Mission of Mercy's Annual Free Dental Care Event (Jan. 25-26) • Martin Luther King, Jr. (King Day, Feb. 20)

01/19 Human Trafficking Prevention Month: facts, statistics in West Tennessee

01/26 February is American Heart Month: prevention tips, stories from local people who have been assisted by the AHA (American Heart Association)

### **FEBRUARY**

02/02 Black/Afro-Latino History Month • Super Bowl 2025

• Save the dates for Summer Camps 2024 at the Orpheum Theatre • "HAMILTON" (The Orpheum, Broadway)

02/09 National Children's Dental Month • Valentine's Day 02/16 Afro-Latino Week with Cazateatro (Feb. 21-24)

02/23 2025 Broadway Season at the Orpheum

#### **MARCH**

03/02 National Women's History Month and International Women's Day (March 8)

03/09 Spring Festivals in Memphis • "MRS. DOUBTFIRE" (The Orpheum, Broadway) • \*Daylight Saving Time Begins (March 09)

03/16 St. Jude Dream Home Giveaway 2025

03/23 The Best Summer Camps in Memphis

03/30 National Drug and Alcohol prevention month

#### ADDII

04/06 Sexual Assault Awareness Month

National Child Abuse Prevention Month

04/13 2025 Mid-South Heart Walk and Red Dress Dash (April 19)

Easter

04/20 Earth Day 2025

04/27 Memphis in May (Salute to France) • Cinco de Mayo

•Mempho Fest at Tom Lee Park (May 2-4)

#### MAY

05/04 National Pet Month • Asthma Awareness Month

Mother's Day (May 11)

05/11 Barbecue Cooking Contest 2025 (May 16-18)

05/18 Memorial Day (May 26)

Orion Concert Series at Overton Shell

05/25 LPL's 29th Anniversary

#### **JUNE**

06/01 Summer Festivals/Events

06/08 Father's Day (June 15)

06/15 Juneteenth (June 19)

06/22 Botanic Garden Summer Concert Series

06/29 4th of July: Things to Do in Memphis

#### **JULY**

07/06 Vacation spots in TN, AR, and MS

07/13 "The Wiz!" (The Orpheum, Broadway)

07/20 Back to School

07/27 National Immunization Awareness Month

#### **AUGUST**

08/03 Elvis' Week 2025 (Aug. 8-16)

08/10 Cazateatro's 15th Anniversary and Latin Fest 901

08/17 Delta Fair 2025

08/24 Mid-South Fair 2025 • Labor Day (Sept. 1)

Cazateatro's New Season

08/30 Family Planning Month (Choices and Step Ahead)

#### **SEPTEMBER**

09/07 Childhood Cancer Awareness Month (St. Jude Walk/Run 2025)

Arepa's Month

09/14 Hispanic Heritage Month 2025 • National Suicide Prevention Month Highlight important Hispanic people and businesses in Memphis

09/21 HHM 2025 - Highlight important Hispanic people and businesses in Memphis

09/28 Hispanic Film Fest in Memphis • CasaLuz's 9th Anniversary
• HHM 2025 - Highlight important Hispanic people and

businesses in Memphis

# **OCTOBER**

10/05 Domestic Violence Awareness Month • HHM 2025 – Highlight important Hispanic people and businesses in Memphis

Columbus Day

10/12 Breast Cancer Month (Making Strides Against Breast Cancer Walk/ American Cancer Society's Relay for Life of Memphis 2025

• Highlight important Hispanic people and businesses in Memphis

• St. Jude's Promise and Hope Radiothon 2025

• HHM 2025 - Zoo Boo • National Bullying Prevention Month

10/19 Day of the Dead ("Día de los Muertos": Cazateatro's Preview of Day of the Dead at Crosstown Concourse & Cazateatro's Día de los Muertos Parade & Festival

10/26 Halloween

# **NOVEMBER**

11/02 National Diabetes Month • \*Daylight Saving Ends (Nov. 2)

11/09 Holiday celebrations in Memphis (Zoo Lights, Graceland Lights, Parades, Christmas Trees, etc.)

11/16 LPL's Christmas Fiesta

11/23 Thanksgiving Day • Black Friday • Cyber Monday

• St. Jude Marathon 2025

11/30 Toys for Tots (Toys donation programs in Memphis)

#### **DECEMBER**

12/01 2025 E & Y United Awards Gala/Miss Quinceañera 2025

12/08 Our Lady of Guadalupe: Celebrations in Memphis

12/15 Latin Christmas traditions • Christmas Services

12/22 New Year's Eve Celebrations in Memphis

12/29 2025 Year in Review



# Distribution Points Updated July 13, 2023



#	Location Cazadores Mexican Grill	Address	City Arlington	<b>Zip</b>	<b>#</b> 112	Location A & K Beauty	Address	City Memphis	<b>Zip</b> 38122
2	Mezcal Mexican Restaurant				113	La Isla # 4			
3	Farmers Market-Cordova	1150 Germantown Parkway North	Cordova	38016	114	Superlo Foods	2155 Covington Pike	Memphis	
4 5	Hueys Cordova La Michoacaua	1771 North Germantown Parkway 830 Germantown Parkway North	Cordova Cordova	38016	115 116	Supermercado La Fiesta Panaderia Caminos De Michoacan		Memphis Memphis	38122
6	FedEx Employees Credit Association	8195 Dexter Rd	Cordova	38016	117	Tienda El Ranchito	3900 Macon Road	Memphis	38122
7 8	La Hacienda Southern Security				118 119	Stepherson's			38122
9	La Perla Tapatia	2050 Poplar Avenue West # 101	Collierville	38017	120	Texaco		Memphis	38122
10	El Mezcal Rest,	694 Germantown Parkway North #48	Cordova	38018	121	Panaderia La Ilusion #3	4312 Macon Road	Memphis	38122
11 12	My Favorite Place  Memphis/Shelby County Library Branch				122 123	Maria's Beauty Salon Elwood's Shack			
13	Memphis City Hall	125 N Main Street	Memphis	38103	124	Los Picosos			
14	Huey's Downtown	77 S 2nd Street	Memphis	38103	125	El Palmar Mexican Restaurant	4069 Summer Ave	Memphis	38122
15 16	Sabor Caribe				126 127	Los Cabos			
17	Frida's				128	La Michoacana			
18	Memphis/Shelby County Library Branch				129	Sherwin Williams			
19 20	Ronald Mc D HouseSt. Jude				130 131	Los Comales Restaurant Rio Grande			
21	Choices	1726 Poplar Ave/Evergreen	Memphis	38104	132	La Espiga	3987 Summer Avenue	Memphis	38122
22	Christian Brothers Univeristy				133	Panaderia Monterrey			
23 24	Kroc CenterViet Hoa Food Market				134 135	Taxes DiazLa Estrella			
25	Crosstown Concourse	1350 Concourse Ave	Memphis	38104	136	La Guadalupana Taqueria I	4818 Summer Avenue	Memphis	38122
26	Memphis/Shelby County Library Branch				137	Los Jarochos			
27 28	Memphis/Shelby County Library Branch Wells Elementary School	1610 Wells Station Road	Memphis	38107	138 139	V.I.S.A. INC			
29	La Roca 2	1477 Wells Station Road	Memphis	38108	140	Felipes	4511 Summer Avenue # 1	Memphis	38122
30 31	Diana's Hair Salon Memphis/Shelby County Library Branch				141 142	Salon de Belleza			
32	Memphis/Shelby County Library Branch				143	FrutamaniaZ Market			
33	Memphis/Shelby County Library Branch	929 South Third Street	Memphis	38109	144	Memphis/Shelby County Library Branch	3752 Given	Memphis	38122
34 35	La Fiesta Supermarket				145 146	Huey's Southwind Memphis/Shelby County Library Branch			
36	El Porton				147	Memphis/Shelby County Library Branch			
37	La Isla	1620 New Getwell Road	Memphis	38111	148	Memphis/Shelby County Library Branch	3712 Argonnne	Memphis	38127
38 39	Mediterranean GroceryLas Delicias Bar & Grill				149	La Guadalupana III			
40	El Toro Loco				150 151	Christ Community Heltah Services Casa Perez # 3			
41	Memphis/Shelby County Library	3030 Poplar Avenue	Memphis	38111	152	Captain Seafood	2829 Covington Pike	Memphis	38128
42	Southern Security				153	Lupe's Haircut			
43 44	Casa Luz Memphis/Shelby County Library Branch				154 155	Camellia & Medicos	3960 Jackson Avenue	Memphis	38128
45	Planned Parenthood	2430 Poplar Avenue	Memphis	38112	156	Supermercado el Rey	3968 Jackson Avenue	Memphis	38128
46	La Llamarada Mexican Restaurant				157	Taco Loco			
47 48	Wash WorldLa Isla 2				158 159	Lety's Auto Sales Carniceria Jimenez			
49	Z Market	6505 E. Raines Road	Memphis	38115	160	El Paisa	4203 Jackson Avenue	Memphis	38128
50 51	Staff Line				161	La Azteca			
52	New Start Clinic				162 163	Salou de Belleza Nuevo Look Memphis/Shelby County Library Branch			
53	Hickory WIC/Medical Plaza	6590 Kirby Parkway	Memphis	38115	164	FedEx Employees Credit Association	2731 Nonconnah Blvd	Memphis	38132
54	La Jefa				165	S Vaca			
55 56	Belleza Latina D'Carlo Salon de Bellez				166 167	Notaria La Perla Tienda Mexicana			
57	Taqueria Garibaldi	5967 Knight Arnold Road	Memphis	38115	168	Los Reyes Bakery/ Panaderia	2465 Whitten Rd. # 106	Memphis	38133
58 59	Fox Ridge Express Coin Laundry Bill Blake Insurance	5959 Knight Arnold Rd	Memphis	38115	169	Playita Mexicana			
60	Christ Community				170 171	Dos Amigos La Ilusion			
61	Mega Food	3151 Mendenhall South	Memphis	38115	172	El Patron	5811 Stage Road	Bartlett	38134
62	La Fiesta II Dar Salud				173	Jaime Naini Atty La Roca			38134
63 64	Viva Mexico Restaurant				174 175	Koko Loko Ice Cream			
65	Supreme Staffing	6041 Mt. Moriah Road # 12	Memphis	38115	176	Goodwill	6899 Stage Road	Bartlett	38134
66	Super King Buffet				177 178	Panaderia La Luna Bartlett Public Library	4286 Stage Road	Bartlett	38134
67 68	Cooper Law Firm PLLC	3766 Ridgeway Road	Memphis	38115	178	Los Jimadores Mexican Grill & Cantina 6	5664 Stage Road220 Stage Road	Bartlett	38134
69	Hibachi Grill	3813 Riverdale Rd	Memphis	38115	180	Blanca Cakes/Antojitos	5070 Raleigh La Grange #18	Memphis	38134
70 71	Tienda La Bendición La Casa del Chapin Z-Market				181 182	El Rancherito			
72	Mariscos Quetzal	5847 Winchester Road	Memphis	38115	183	El Bebe Elegante Toque Nuevo Salon de Belleza	5070 Raleigh Lagrange 14	Memphis	38134
73	Laundry Supercenter	6376 Winchester Road	Memphis	38115	184	Memphis/Shelby County Library Branch			38134
74 75	San Jose Mexican Express	6466 Winchester Road			185 186	Caballero Family Healthcare Group La Con Quista Mexican Rest			
76	Belleza Latina				187	Los Cabos			
77	Superlo Foods				188	La Bamba Promociones			
78 79	Farmers MarketLa Plaza Latina				189 190	Leslie Bakery Supermercado El Rey III			
80	Michoacana 13	6635 Winchester Road	Memphis	38115	191	La Fortuna Meat Market			
81 82	La Espiga Hooters Southeast Memphis	6661 Winchester Road	Memphis	38115	192	El Molino Mexican Restaurant	2500 Goodman Road West	Horn Lake	38637
83	La Ideal Pasteleria				193 194	M- Taxes El Sol Super Mercado			
84	Memphis/Shelby County Library Branch	4120 Mill Branch Road	Memphis	38116	195	North Mississippi Library system	2885 Goodman Road West	Horn Lake	38637
85	El Mezcal				196	El Charro			
86 87	Dixon Galleries & Gardens Memphis/Shelby County Library Branch		Memphis Memphis	38117	197 198	El Herradero Taqueria La Michoacana			
88	Integrity Workforce, LLC	4539 Winchester Rd Suite 101	Memphis	38118	199	A & a Caje Factory	1075 Goodman Road West	Horn Lake	38637
89	La Isla 3				200	El Maguey			
90 91	Eyes for YouPanaderia San Juan				201 202	Jackie's Taxes Diaz			
92	La Ilusion	4273 American Way Suite 009	Memphis	38118	203	Alma Latina	1407 Goodman Road West	Horn Lake	38637
93	Central Defense Staffing				204	Casa Perez			
94 95	Salon Miriam El Gallo Giro				205 206	West Coast Burrito			
96	Alma Latina	2838 Mt. Moriah Road # 28	Memphis	38118	207	Kroger # 352	2103 University Ave	Oxford, MS	38655
97	Taqueria Express #3	2841 Perkins Road	Memphis	38118	208	Autozone			
98 99	Own Market Los Comales Mexican Bar & Grill	2860 Perkins Road South	Nemphis	38118	209 210	M. R. Davis Public Library Estilo's			
100	Super Lo	3071 Perkins Road South	Memphis	38118	211	Huey's Southaven	7090 Malco Blvd	Southaven	38671
101	La Unica Tortilleria Factory				212	Superio Foods			
102 103	Nike Apparel DCZ-Market				213 214	Sherwin Williams Marathon Gas			
104	Comfort Coin Laundry	4430 Winchester Road	Memphis	38118	215	Cavender's Western Outfitters	3698 Goodman Rd E	Southaven	38672
105 106	Firebrand Windows & Doors Memphis/Shelby County Library Branch				216 217	Kroger # 104 Kroger			
106	Dar Salud Care PLLC				217	Kroger # 414	3141 Park Ave	Paducah, KY	42001
108	Las Delicias Bar & Grill	5689 Quince	Memphis	38119	219	Autozone	3115 Irvin Cobb Dr	Paducah, KY	42003
109 110	Kries & Sykes				220 221	Kroger # 435 Las Margaritas			
111	Omega				222	Mi Pueblo			